



**QUALIFICATIONS BRIEFING**

**WWW.EICORP.NET**

## EIC's Corporate Overview

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◆ **EIC delivers to its customers Enterprise-Wide Information Technology solutions consisting of professional consulting services and value-added hardware and software products**

- Founded in 1986 by Walter Augustine
- Certified 8(a) 1995, successfully graduated 2004
- Certified for the following SIC codes: 4813, 7371, 7373, 7379, and 8742
- Offices in Washington DC Metro Area and New Orleans, LA
- Cage Code 09VC5
- GSA Schedule (GS-35F-5498H)
- 8(a) Stars Contract
- Proven success on more than 150 contracts
- Microsoft Certified Solution Provider
- Continuous growth and financial stability
- Highly educated and skilled staff

## Customer List

- ◆ AFIS
- ◆ Arlington National Cemetery
- ◆ Army Corps of Engineers
- ◆ Baltimore City Employees Retirement System
- ◆ Bureau of Alcohol Tobacco and Firearms
- ◆ Bureau of Prisons
- ◆ Bureau of Reclamations
- ◆ Cleveland Federal Courts
- ◆ Commodities Futures Trading Commission
- ◆ Community Policing Consortium
- ◆ Energy Information Agency
- ◆ DOI Office of Aircraft Services
- ◆ Department of Justice
- ◆ Defense Finance Accounting Service
- ◆ DISA
- ◆ Environmental Protection Agency
- ◆ Executive Office of the President
- ◆ FEMA
- ◆ Federal Railroad Administration
- ◆ HUD
- ◆ Immigration Refugee Services of America
- ◆ IRS
- ◆ Lockheed Martin
- ◆ National Institute of Health
- ◆ Naval Undersea Warfare Center
- ◆ NSA
- ◆ Office of Naval Research
- ◆ Small Business Administration
- ◆ US Coast Guard
- ◆ US Geological Service
- ◆ USDA Forest Service
- ◆ USDA National Finance Center
- ◆ USDA Office of Chief Financial Officer
- ◆ USDA Rural Development
- ◆ USMC Camp Pendleton
- ◆ USMC SYSCOM – Quantico
- ◆ USMC TECOM – Quantico
- ◆ USSOCOM/SORR
- ◆ Veterans Administration
- ◆ Walter Reed Army Medical Center

## EIC's Centers of Excellence (Core Competencies)

### ◆ Network Operations

- Network Operation Center Management
- Architecture Design and Implementation
- Large Scale Migrations
- Internet and Remote Access Services

### ◆ Help Desk Support

- Call Center Solutions
- Help Desk Operations
- Procurement and Installation
- End User Training

### ◆ Business Analysis

- Business Process Reengineering
- Requirements Analysis
- Business Case Studies
- Decision Analysis/Support

### ◆ Aviation Training

- Huey II flight and Mission training
- Night Vision Goggle (NVG) training
- Repelling and artillery training

### ◆ Application Development

- 4GL Application Programming
- Web Site Design and Development
- Web Enabling
- Computer Aided Software Engineering

### ◆ Infrastructure Protection

- Risk Assessment and Analysis
- Risk Management
- Security Audits
- Infrastructure Protection Seminars

### ◆ Database Support

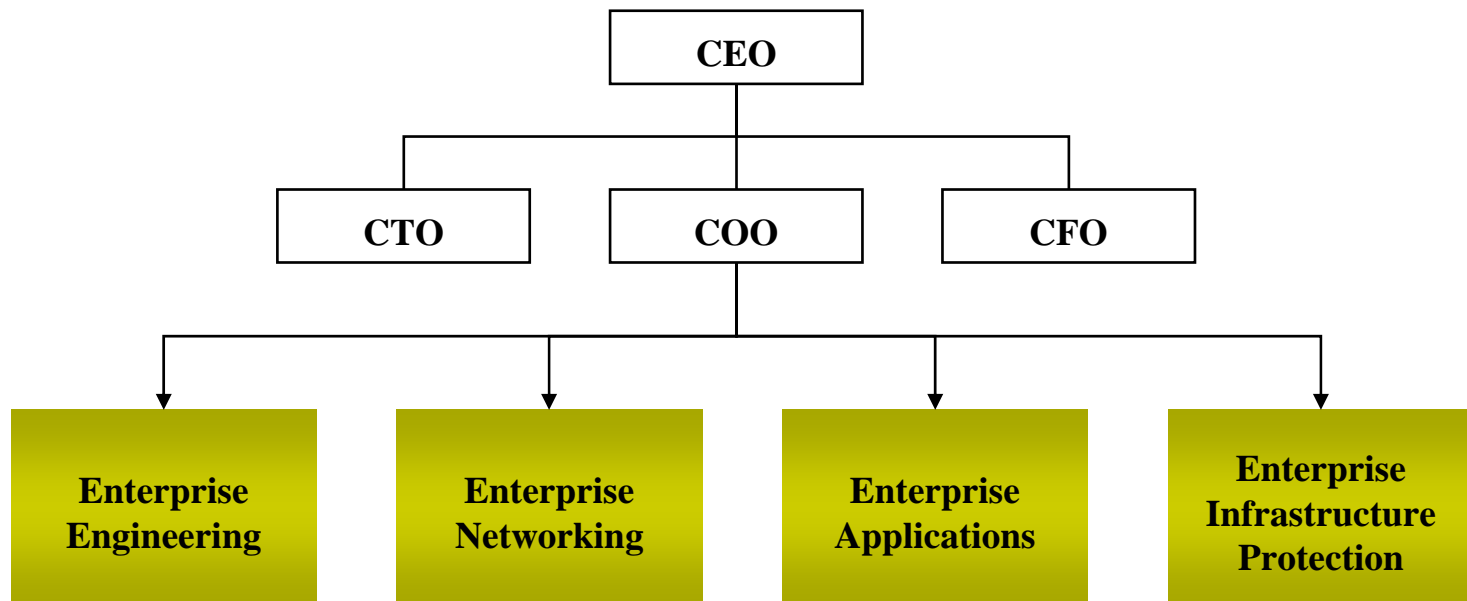
- Database Development and Administration
- Performance Tuning
- Capacity Planning
- Data Warehousing

### ◆ ERP and CRM Solutions

- Design and Development
- Implementation and Customization
- Independent Verification and Validation

## EIC's Delivery of Solutions

- ◆ EIC Operating Divisions are structured to provide a complete range of IT solutions.
- ◆ EIC Divisions draw on the resources of the Centers of Excellence to deliver quality solutions.
- ◆ Each EIC Division represents a Corporate Profit/Loss Center.
- ◆ EIC employs SPECS™ as our standard, repeatable contract execution methodology.



- ◆ **Responsible for all business analysis, process improvement, and reengineering services provided to EIC customers.**
- ◆ **Significant experience in the design, implementation, and customization of ERP and CRM solutions.**
- ◆ **Staff includes skilled business analysts, systems engineers, and project managers.**
- ◆ **Product specializations include: SAP, Oracle, PeopleSoft, Siebel, and various business modeling and CASE tools**
- ◆ **Recent experience includes the following:**
  - **Arlington National Cemetery: Business Process Reengineering assessment, developed IT Strategic Plan, implementing comprehensive burial records database.**
  - **Veterans Affairs: Developed and implemented a survey to assess areas in need of improved services, supporting initiatives to reengineer business processes.**
  - **OASAS Corporation: Customizing and maintaining a SAP implementation**
  - **Energy Information Agency: Project Management Training tailored to customer requirements**
  - **Baltimore City Employees Retirement: Redesign and implement network at new location**

- ◆ **Responsible for all network operation and help desk support services.**
- ◆ **Significant experience in the architecture design, network security, remote access services, and groupware implementations.**
- ◆ **Staff includes network engineers and help desk analysts with MCSE, MCP, CCNA, and CNE certifications.**
- ◆ **Product specializations include: Microsoft, CISCO, Cabletron, Dell, Sun, Tivoli, and Novell hardware and/or software products**
- ◆ **Recent experience includes the following:**
  - United States Marine Corp: Network operations and help desk support services.
  - Federal Railroad Administration: Enterprise Architecture Design
  - Commodity Futures Trading Commission: Server Consolidation Analysis
  - United Missile Defense System: Architecture design, implementation, and support
  - Internal Revenue Service: Enterprise System Management Architecture Design and Implementation
  - Department of Justice: Administer and manage Blackberry servers and equipment

- ◆ **Responsible for all application development and database management services provided to EIC customers.**
- ◆ **Significant experience developing and supporting client server, web-enabled, and mainframe applications in Windows and UNIX environments**
- ◆ **Staff includes experienced programmers, testers, and database administrators.**
- ◆ **Product specializations include: C++, Cobol, Java, HTML, Oracle, SQL Server, and various other languages and web development tools.**
- ◆ **Recent experience includes the following:**
  - US Forest Service: Web-enabled the Weather Information Management System
  - Walter Reed Army Medical Center: Developed patient medical record systems for Cardiology, Immunology, and General Medicine
  - Rural Development Agency: Modified and enhanced the Benchmark Management System
  - Immigration and Refugee Services of America: Developed Case and Loan Tracking Database
  - Energy Information Agency: Modified and improved energy supply and demand forecasting application

## **Enterprise Infrastructure Protection Division**

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- ◆ **Responsible for infrastructure security and risk assessments and remediation.**
- ◆ **Significant experience developing policies and implementing security solutions for personnel, facilities, and information technology.**
- ◆ **Staff includes senior level policy analysts and security engineers.**
- ◆ **Technology specializations include: firewalls, encryption, PKI, remote authentication, and virus protection.**
- ◆ **Recent experience includes the following:**
  - National Finance Center: Developed IT Security Plan for the Network Infrastructure
  - Army Corp of Engineers: Designed Network and Disaster Recovery Plans for Data and Voice Infrastructure
  - NSA: Classified

## Summary

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- ◆ **EIC offers the full range of IT life-cycle services.**
- ◆ **We employ highly-skilled IT consultants.**
- ◆ **We provide the quality of large, established organizations.**
- ◆ **Our size and efficiency make us much less expensive.**

**The Best Value in IT Consulting!**

## EIC's Contact Information

### ◆ Contract Vehicle Access

- GSA IT Schedule 70 **GS-35F5498H**
- GSA 8(a) STARS **GS-06F-0359Z**
- R2CSR
- FEDSIM
- NSA NSETS
- DOI IDIQ
- USMC IDIQ
- Veteran Owned
- Small Business

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